



ISSION

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## ANNUAL AUDITED REPORT FORM X-17A-5

PART III

# FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/10	AND ENDING	12/31/10
	MM/DD/YY		MM/DD/YY
A. REC	SISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. I	Box No.)	FIRM I.D. NO.
100 Larkspur Landing Circle, No. 102			
	(No. and Street)		
Larkspur,	California	949	39
(City)	(State)	(.	Zip Code)
NAME AND TELEPHONE NUMBER OF PE Bruce J. Raabe	RSON TO CONTACT IN	REGARD TO THIS REI	PORT (415) 925-4000
		KOODERINAS PROGOSIA (KIKOO) OO	(Area Code – Telephone Number
B. ACC	OUNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT w  Benson, Piombo & Company	hose opinion is contained in the contain	•	
300 Tamal Plaza, Suite 180	Corte Madera,	California	94925
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☑ Certified Public Accountant			
☐ Public Accountant			
☐ Accountant not resident in Unit	ed States or any of its poss	essions.	
	FOR OFFICIAL USE O	NLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### OATH OR AFFIRMATION

Ι, _	Bruce J. Raabe			, swear	r (or affirm) that, to the best of
my	knowledge and belief the accompanying financial Collins & Company, LLC	statem	ent an	d supporting schedules	pertaining to the firm of , as
of	December 31.	, 20_	10	_, are true and correct.	I further swear (or affirm) that
nei	ther the company nor any partner, proprietor, prin	cipal o	fficer	or director has any prop	rietary interest in any account
cla	ssified solely as that of a customer, except as follo	ws:			
					<i>[ ]</i>
					<b>/</b>
				Signatu	re
				Managing Me	mber
			_	Title	
	Notary Public				
TL	is report ** contains (check all applicable boxes):				
X	(a) Facing Page.				
X	(b) Statement of Financial Condition.				
	(c) Statement of Income (Loss).				
	(d) Statement of Changes in Financial Condition			' on Solo Duomaiotoas' Co	amital
	<ul><li>(e) Statement of Changes in Stockholders' Equit</li><li>(f) Statement of Changes in Liabilities Subordin</li></ul>				ipitai.
	(g) Computation of Net Capital.	aicu io	Ciain	is of Cicultors.	
	(h) Computation for Determination of Reserve R	Leguire	ments	Pursuant to Rule 15c3-3	<b>).</b>
	(i) Information Relating to the Possession or Co				
		nation	of the	Computation of Net Cap	ital Under Rule 15c3-1 and the
	Computation for Determination of the Reser	ve Requ	uireme	nts Under Exhibit A of	Rule 15c3-3.
	(k) A Reconciliation between the audited and un consolidation.	audited	l State	ments of Financial Cond	lition with respect to methods of
X	(1) An Oath or Affirmation.				
	(n) A report describing any material inadequacies	found	to exis	t or found to have existed	since the date of the previous audi
**	For conditions of confidential treatment of certain	portio	ns of t	his filing, see section 24	0.17a-5(e)(3).

State of California County of Marin	
Subscribed and sworn to (or affirmed) before me of day of February, 20 11 , by Nicole Murphy, BRUCE J. RAABE proved to me on the basis of satisfactory evidence	notary public
person(s) who appeared before me.	
NICOLE P. MURPHY Gommission # 1839606 Notary Public - California Maria County Not Comm. Expires Jan 27, 2013	o 1
(Seal) Signature	[:M]

#### BENSON, PIOMBO & COMPANY

CERTIFIED PUBLIC ACCOUNTANTS
300 TAMAL PLAZA, SUITE 180
CORTE MADERA, CALIFORNIA 94925-1131

TELEPHONE: (415) 924-2292 TELECOPIER: (415) 924-8202

BERNARD E. BENSON, C.P.A. DANIEL F. PIOMBO, C.P.A.

MEMBERS AICPA
MEMBERS CalCPA

#### INDEPENDENT AUDITOR'S REPORT

To the Members Collins & Company, LLC

We have audited the accompanying statement of financial condition of Collins & Company, LLC, as of December 31, 2010 that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the financial statement referred to above presents fairly, in all material respects, the financial position of Collins & Company, LLC at December 31, 2010, in conformity with accounting principles generally accepted in the United States of America.

Corte Madera, California February 16, 2011

Statement of Financial Condition December 31, 2010

#### **ASSETS**

Cash	\$ 820,508
Accounts receivable	638,527
Furniture, leasehold improvements and equipment, at cost,	
less accumulated depreciation of \$218,470	87,009
Other assets	95,024
	\$ 1,641,068

#### LIABILITIES AND MEMBERS' CAPITAL

Accounts payable and accrued expenses		125,443
Total liabilities		125,443
Members' capital		1,515,625
	\$	1,641,068

Notes to Statement of Financial Condition December 31, 2010

#### Organization and Nature of Operations

Collins & Company, LLC (Company) was formed on July 7, 1999. Prior to that date, the Company operated under the name of Collins & Co. (predecessor company) as it has since 1969. Effective March 7, 2006, the Company ceased operating as a New York Stock Exchange member organization because the New York Stock Exchange Group acquired the Company's membership.

The Company is registered as a broker/dealer in securities under the Securities and Exchange Act of 1934. In addition, as an introducing member, it forwards retail customer transactions to a clearing member on a fully disclosed basis. The Company also conducts an investment advisory service and an investment management service for its customers. The Company is a registered investment advisor in accordance with the Investment Advisors Act of 1940.

#### (1) <u>Summary of Significant Accounting Policies</u>

Depreciation of furniture and equipment is provided on straight-line and accelerated bases over estimated useful lives of three to seven years. Depreciation of leasehold improvements is provided on a straight-line basis over the remaining life of the lease.

Cash includes demand deposit accounts and money market fund investments, which have maturities of three months or less.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

#### (2) <u>Net Capital</u>

The National Association of Securities Dealers requires member firm compliance with Rule 15c3-1 of the Securities and Exchange Commission that requires members to maintain a ratio of aggregate indebtedness to net capital, as defined by the Rule, not in excess of 15 to 1, and minimum capital of \$5,000. The capital ratio as of December 31, 2010, was 0.093:1. At that date, the Company had a net capital requirement of \$8,367 and had net capital of \$1,344,575 in excess of the net capital requirement.

Notes to Statement of Financial Condition December 31, 2010

#### (3) Reserve Requirements

The Company is exempt from the reserve requirements of Rule 15c3-3 of the Securities Exchange Act of 1934 under paragraph (k)(2)(B) of the Rule.

#### (4) Operating Lease

The Company rents its offices under a lease agreement that expires on December 31, 2010. Rent increases are based on amounts stated in the First Amendment to Lease dated April 28, 2008. On April 28, 2008, the lease was extended for an additional period of 5 years, from January 1, 2009 to December 31, 2013.

Minimum future rental payments as of December 31, 2010, are as follows:

2011	\$ 110,079
2012	114,156
2013	118,233

Total minimum future rental payments

<u>\$ 342,468</u>

#### (5) Concentration of Credit Risk for Cash Held in Bank

The Company maintains a demand deposit with a commercial bank. During 2009 this account was insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. On January 1, 2014, the standard coverage limit will return to \$100,000. At December 31, 2010, the Company had no uninsured demand deposit balance.

The Company also maintains a money market account with a clearing firm who is a member of the New York Stock Exchange. The money market account is considered to be a security and as such is insured for losses due to theft or fraud by the Securities Investor Protection Corporation for balances up to \$500,000. The clearing firm carries supplemental insurance, which results in coverage necessary to cover the remaining net asset value of the account in the event of losses due to theft or fraud. At December 31, 2010, the Company had no uninsured money market account balance.

Notes to Statement of Financial Condition December 31, 2010

#### (6) Financial Instruments

The Company's financial instruments, none of which are for trading purposes, include cash, accounts receivable, investment securities, accounts payable and income taxes payable. The Company estimates that the fair value of all financial instruments at December 31, 2010, does not materially differ from the aggregate carrying values in the statement of financial condition. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. Considerable judgment is necessarily required in interpreting market data to develop the estimates of fair value, and accordingly, the estimates are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

**Statement of Financial Condition** 

December 31, 2010

(With Independent Auditor's Report)

BENSON, PIOMBO & COMPANY CERTIFIED PUBLIC ACCOUNTANTS CORTE MADERA, CALIFORNIA 94925-1131